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Getting to Yes: Negotiating Agreement Without Giving In is a best-selling 1981 non-fiction book by Roger Fisher and William L. Ury. Subsequent editions in 1991 and 2011 added Bruce Patton as co-author.

### **Getting to Yes - Wikipedia**

1 Article type: Advanced Review Semantics, Acquisition of Laura Wagner, Ohio State University Keywords Language Acquisition, Semantics, Word learning, Tense, Aspect, Argument Structure,

### **Article type: Advanced Review Semantics, Acquisition of**

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### **Jobbik - Wikipedia**

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### **Hamba KaHle Cde RiCa Hodgson! - sacp.org.za**

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In this session, we'll identify the skills which help to put these principles into practice. C. The Phases and Skills of a Negotiation (35 minutes)

### **Negotiation - Conflict Resolution Network**

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